

## Learning objectives

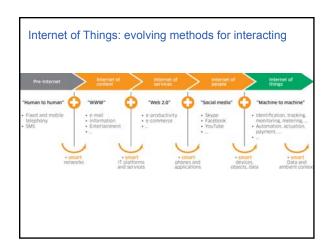
- Define the Internet of Things
- List at least two reasons that consumers are interested in technology enabled health care
- Describe the potential of smart home devices to impact the location of health care
- Discuss 1 2 opportunities to empower patients living with chronic and serious illnesses with digital tools and emerging technologies

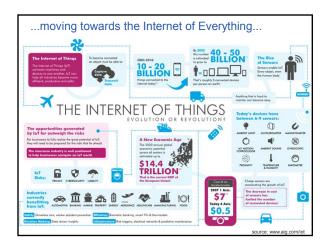
# The Internet of Things

### noun

interconnection via the Internet of computing devices embedded in everyday objects, enabling them to send and receive data.

abbreviation: IoT





### The Internet of Medical Things

## noun

the collection of medical devices and applications that connect to healthcare IT systems through online computer networks.

abbreviation: IoMT

### Technology-enabled health care: survey findings

Consumers are interested - in using technology-enabled care.

- -7 in 10 consumers are likely to use at least one technology presented.
- Telemedicine is most popular 50% of respondents expressing interest - Respondents most interested in using for post-op care and chronic disease monitoring.
- Pay attention to subgroups some are keen on technology-enable care - Especially those with chronic diseases, millennials for telemedicine, and seniors for remote monitoring.
- Caregivers are key audience most consumers report they are likely to use sensor technology when caring for others rather than for themselves.
- Experienced caregivers are more likely to use telemedicine and remote monitoring technology than non-caregivers.
- User experience demands seamless and secure are important. - Consumers demand high quality, personalized care and want assurance that their personal information will be safe.
  - eir personal information will be safe. Source: Deloitte 2016 Survey of US Health Care Consumers

Source. Delotte 2010 Survey of 03 fiealth Care Consumers

#### Tech for health and fitness lagging behind other uses Shopping (e.g., for clothing, groceries, books) 86% Mobile or online banking for personal finance (e.g., checking balance, depositing checks, transferring funds) 72% Tax filing 51% Financial and/or retirement planning (-) 35% 58% Refill a prescription (among current Rx users) Measure fitness and health improvement goals (e.g., exercise, diet, weight, sleep) 1. 32% Pay a medical bill online 31% Health and fitness technology usage percentage Monitor health issues (e.g., blood sugar, blood pressure, breathing function, mood) 24% Check on the costs of care using an online cost-tracking tool provided by a health insurer 18% Receive alerts or reminders to take medication or engage in some other form of treatment 8 17% Measure, record, or transmit data about medication you are taking or other forms of treatment **15%** Source: Deloitte 2016 Survey of US Health Care Consumers



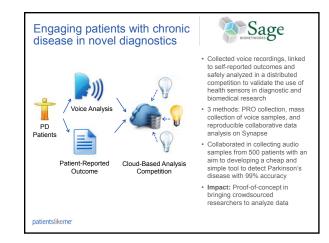
#### The Connected City...Louisville Study Participants ୖୄ 1,147 citizens of Louisville AIR · 89% with uncontrolled asthma Combined Data From Many Sources 1.2 m sensor data points with 251,000 medication puffs 5.4 m environmental data points from around Louisville (weather, air quality, asthma "hot spots") Propeller Participants progress on goals 61% Feeling more control of asthma · 60% Knowing more about triggers 56% Having fewer attacks · 47% Feeling more confident taking medication on time 38% Not having to go to ER Community Impact Increased city-wide awareness · Policy changes about "no smoking/vaping" areas Redirected truck traffic to reduce exhaust exposure Increased distribution of tree planting to risk areas Influencing city planning to focus on health-centric zoning laws



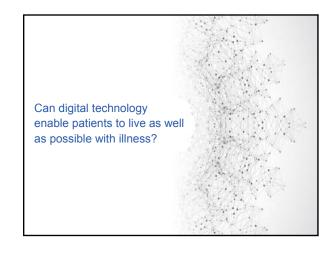
#### PatientsLikeMe: early Internet-based disruptor Create value from knowledge derived from shared real-world experiences and outcomes Founded in 2004 as a direct response to family's experience with chronic disease Online, open, patient-facing community for patients with life changing conditions · Started in ALS and expanded to all conditions in 2011 · Deep patient data and experience in 40-50 life-changing conditions · Free to join and free of advertising Data Patients Insights 40+ million structured data points 3+ million free-text posts 15+ PROMs 100+ peer-reviewed publications Patient-generated taxonomy FDA Research Collaboration 530,000+ patients 2,700+ conditions • iCarbonX Alliance / DigitalMe patientslikeme

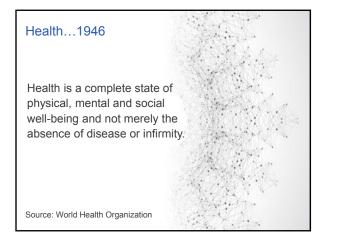
	and how do I get there?	
Patient co	entric engagement model	
Collect	Give voice to a person's story	
Measure	Transform story into meaningful data	
Aggregate	Illuminate community trends & outliers	
Analyze	Generate new insights and knowledge	
Translate	Share knowledge to improve lives	

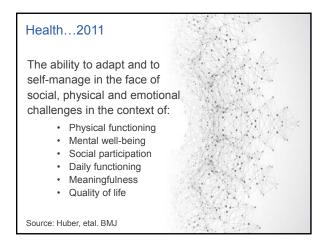


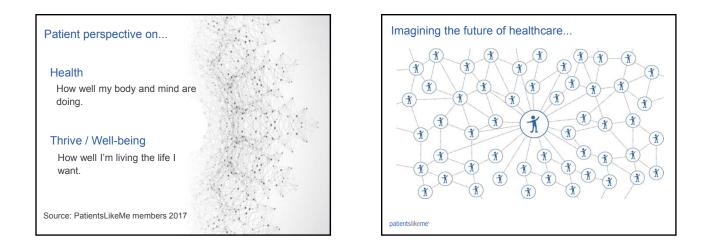














patientslikeme<sup>.</sup>



Perhaps it would be a good idea, fantastic as it sounds, to muffle every telephone and halt all activity for an hour some day, to give people a chance to ponder for a few moments on what it is all about, why they are living, and what they really want.

James Truslow Adams 1878 - 1949

